

MEDSUPP SCRIPT

Hello, is this _____? This is Jane I am calling on behalf of Senior Insurance Advisors how are you today? (Respond Accordingly)

The reason for My Call Today is We are reaching out to Medicare Supplement Members who have had an Increase on their current Medicare Supplement monthly premium within the past 2 years? As you may know all Medicare Supplement Plans work exactly the same, but some companies charge more than others.

Our Job is to work with Seniors to help them lower their monthly premiums and keep their benefits exactly the Same. We are able to save Seniors like you and average of \$584.00 Per Year.

If you are like most Seniors I am Sure that savings would be very helpful to you.

Now I am sure you are busy so I want use much of your time but I need to ask you several simple Questions

- 1. Is your current Medicare supplement from a retirement plan or did you take it out yourself?**
- 2. Are you just covered under your Medicare supplement or do you have a spouse covered as well? The reason I ask is you may qualify for more discounts?**
- 3. What is the name of your current Medicare Supplement Company?**
- 4. How much do you currently pay Monthly for your Medicare Supplement? (Also get How much spouse pays)**
- 5. What is your current Age (If they have a spouse get the spouse age)?**
- 6. What is your current zip code?**
- 7. Last but not least have you had any heart attacks, strokes or cancer 2 years? Have you used insulin or oxygen in the past 2 years?**

Thank you so much for that like I said I know you are busy and I don't want to take any more of your time but I am going to get this over to our Senior Advisor Specialist and he will be in contact with you within 24 hours! Do you have a certain time that works best? Morning afternoon or Evening?

Great the Senior Advisor Specialist **Agent U** will call you then to let you know if you qualify for Savings! Thank you for your time and have a great day!

